



# 2019 NATIONAL DUES RATES

## All Membership Categories

### CONTRACTORS

**Membership Category Definition (See Bylaws):** Contractors consist of concrete paving contractors that pave: highways, airports, streets, roads, industrial and parking areas; concrete pavement restoration contractors that restore concrete pavements by: patching, stabilizing, diamond grinding, joint/crack resealing, and retrofitting dowel bars and reinforcing; contractors or pavement specialty contractors that build or repair: cement-stabilized bases, shoulders, barriers and bridges. A contractor member shall include a person, partnership, subsidiary, affiliated entity or full corporation engaged in the type of work described.

**Dues:** ACPA dues are determined by the volume of applicable work awarded to each company. ACPA dues (also called assessments) are a reflection of the Association’s research, policy and standards creation/monitoring, promotion and other efforts that contributed to the opportunity for the project, as well as the technical service that may be required on the paving. Assessments only apply to the type of work that the Association promotes, as noted below. International companies pay a flat rate.

Local Rate:	Varies (see <a href="http://www.acpa.org">www.acpa.org</a> )
National Rate:	\$0.55/\$1000 of assessable work.
International:	\$2,400 US per year

**Assessable work:** The type of work that is assessable is defined locally in areas served by an affiliated chapter or state association, and is defined by ACPA National in areas that are not represented by an affiliate. The type of work generally includes federal, state, and local agency, as well as private owner project bid items for the following:

- Highway Concrete Paving
- Airport Concrete Paving
- Street/Road Concrete Paving
- Industrial Concrete Paving
- Concrete & RCC Shoulders
- Pervious Concrete Paving
- Pre-cast Concrete Pavement
- Roller-Compacted Pavement
- Full & Partial-Depth Patching
- Diamond Grinding/Grooving
- Joint and Crack Sawing & Sealing
- Retrofitting Dowel Bars & Tiebars
- Slab Stabilization/Jacking
- Cement-Stabilized Layers
- Under Concrete Paving or Overlays

#### Special Notes:

1. Any contractor from an area that does not have an ACPA-affiliated chapter or state association joins ACPA National directly and receives benefits from ACPA National. All contractors that join an affiliated local paving promotion organization (Chapter or State Association) that is affiliated with ACPA automatically become members of ACPA National, regardless of size or volume of work.
2. All contractor members are obligated to pay the national assessment for work performed in affiliated and unaffiliated local areas.
3. ACPA National membership does not automatically provide membership benefits from a local affiliate of ACPA, unless the contractor does work within the local chapter affiliate territory and becomes obligated to pay the local chapter assessment.
4. The assessment rates, collection timing and other requirements of each affiliated chapter/state associations apply to the work only within its territories. Assessment rates, assessable items and other requirements vary by affiliated chapter/state association. All local assessment rates are published on the ACPA’s members-only web page at [www.acpa.org](http://www.acpa.org).
5. Once established, all contractor memberships are considered active unless a letter of resignation of membership is received in writing at the Association headquarters office.
6. All members are bound to pay all dues and assessments in accordance with the requirements adopted by the Board of Directors until such time as a member resigns from membership in writing.
7. The assessment rates, collection timing and other requirements of each affiliated chapter/state associations apply to the work within its territories performed by any contractor member, regardless of their designated “home” chapter/state association.
8. Assessment rates, assessable items and other requirements vary by affiliated chapter/state association and apply to the work within its territories performed by any contractor member. All assessment rates are published on the ACPA’s members-only web page at [www.acpa.org](http://www.acpa.org).

---

## **CEMENTITIOUS-BASED PRODUCT COMPANIES**

**Membership Category Definition (See Bylaws):** A cementitious material company member is an entity directly engaged in either manufacturing, distributing or selling Portland cement or blended cement, and companies distributing or selling supplementary cementitious materials, such as fly ash, slag, or others.

Eligible companies include those that supply cementitious or other binder products for use in the following paving segments/products in public markets (federal, state, county, local, and toll), private markets and public-private partnerships:

- Airport, Highway & Street-Road Paving/Overlays
- Parking Lot & Industrial Paving/Overlays
- Concrete Pavement Repair/Preservation
- Roller-Compacted Concrete Paving
- Concrete & RCC Shoulders
- Cement treated base/soil cement stabilization

### **Dues:**

Domestic manufacturers, distributors or brokers..... \$ 5,000 Annual Dues (plus per ton assessment)

Suppliers of Fly Ash, Slag and Other Cementitious Materials ..... \$ 5,750 Annual Dues

International Cementitious Material Suppliers..... \$ 5,000 Annual Dues (\$2,800 if company also belongs domestically)

### **Assessments:**

Assessments are based on contract-direct cement tonnage within the U.S. from assessable work, as follows:

National Rate:        \$0.45 per ton (for up to first 200,000 tons)  
                             \$0.35 per ton (for tons over 200,000 tons)

1. The assessment is to be determined and implemented in arrears. For 2019, assessments are to be calculated on the tons shipped during the period from July 1st, 2017 through June 30, 2018.
2. Contracted tonnage reports are based on tons shipped in the reporting period.
3. Applicable tonnage is:
  - a. Portland cement or blended cement tonnage involved in work that is directly contracted between cement companies and contractors, regardless of whether the work was contracted with a general or subcontractor, or whether it was a current member or non-member of ACPA.
  - b. Used in contracts involving the products and markets listed above.
4. Contracted tonnage reports will be made to a third-party accounting firm as directed on reporting forms, including volumes by state.
5. Total payments are capped at \$50,000 for companies with a U.S. cement clinker production capacity of 2 million tons or less and \$175,000 for companies with more than 2 million tons of clinker capacity.
6. Payments may be on a quarterly or annual basis at the option of the member company.

---

## MATERIAL MANUFACTURER/SUPPLIERS

**Membership Category Definition (See Bylaws):** Material Manufacturer/Supplier Members must be firms providing essential materials (other than bulk cementitious products) for contractors, such as ready mix concrete, concrete admixtures, fibers, curing compounds, pre-cast slabs, joint sealants, patching materials, geotextile fabrics, etc. to the concrete paving industry

**Companies that market, sell or distribute products exclusively in a single chapter territory:**

- May join local ACPA chapter, with option to join nationally.
- Annual national dues are **\$490**, which are collected by the chapter and forwarded to ACPA National.
- Companies eligible for this category must only market, sell or distribute their concrete paving product(s) exclusively within a single chapter’s boundaries or in multiple chapter/states if those multiple chapter/states are located within 60 miles of the primary place of business of the member). Companies with a broader geographic reach must belong nationally as defined below.

Revenue (Millions)	Membership Class	National Dues
\$0 to \$1.0 M	A	\$2,400
\$1.0 M - \$2.5 M	B	\$4,500
\$2.5 M - \$5.0 M	C	\$6,000
\$5.0 M - \$10.0 M	D	\$10,215
\$10.0 M - \$15.0 M	SILVER	\$15,325
\$15.0 M - \$20.0 M	GOLD	\$19,225
More than \$20 M	SUSTAINING	\$21,635

**Companies with regional, national or international marketing, sales or distribution:**

- Must join ACPA through national organization.
  - Determine their membership classification based on annual sales volume in the U.S. concrete pavement industry using the table (above). Dues are collected by ACPA National and forwarded to any chapters selected by the member company using a check-off form.
- 

## DOWEL & REBAR MANUFACTURER/SUPPLIERS

**Membership Category Definition (See Bylaws):** Dowel and Rebar Manufacturer/Supplier Members are defined as material manufacturer/suppliers that are firms providing dowel bars (smooth round, plate, corrosion resistant, etc.); tiebars, reinforcing steel, mesh reinforcing and associated coatings (epoxy) and products (baskets and chairs) to the concrete paving industry.

**Companies that market, sell or distribute products exclusively in a single chapter territory:**

- May join local ACPA chapter, with option to join nationally.
- Annual national dues are **\$490**, which are collected by the chapter and forwarded to ACPA National.
- Companies eligible for this category must only market, sell or distribute dowel bars, tiebars, reinforcing steel mesh reinforcing and associated epoxy and products within a single chapter’s boundaries or in multiple chapter/states if those multiple chapter/states are located within 60 miles of the primary place of business of the member). Companies with a broader geographic reach must belong nationally.

Revenue (Millions)	Membership Class	National Dues
\$0 - \$1.0 M	A (Start Up)	\$1,030
> \$1.0 M - \$5.0 M	B	\$2,570
> \$5.0 M - \$10.0 M	C	\$5,135
> \$10.0 M - \$15.0 M	D	\$7,700
>\$15.0 M - \$25.0 M	SILVER	\$10,270
> \$25.0 M - \$50.0 M	GOLD	\$20,540
> \$50 M	SUSTAINING	\$30,810

**Companies with regional or national sales or distribution:**

- Must join ACPA through national organization.
  - Determine their membership classification based on annual sales volume in the U.S. concrete pavement industry using the table (above right). Dues are collected by ACPA National and forwarded to any chapters selected by the member company using a check-off form.
-

---

## AGGREGATE MANUFACTURER/SUPPLIERS

**Membership Category Definition (See Bylaws):** Aggregate manufacturer/suppliers shall be firms providing aggregates for use in concrete by contractors.

**Companies that market, sell or distribute aggregates exclusively in a single chapter territory:**

- May join ACPA through local chapter, with option to belong to ACPA nationally
- Annual national dues are **\$490**, which are collected by the chapter and forwarded to ACPA National.
- Companies eligible for this category must only market, sell or distribute their aggregate(s) exclusively within a single chapter’s boundaries or in multiple chapter/states if those multiple chapter/states are located within 60 miles of the primary place of business of the member).

Type	Annual Dues
Regional	\$1,110
National	\$6,800
International	\$1,200

**Companies with regional, national or international marketing, sales or distribution:**

- Must join ACPA through national organization.
  - Determine their membership classification based on annual sales volume in the U.S. concrete pavement industry using the table (above right).
- 

## EQUIPMENT MANUFACTURER/DISTRIBUTORS

**Membership Category Definition (See Bylaws):** Equipment Manufacturer Members shall be manufacturers, suppliers and distributors of equipment utilized in the concrete paving industry and related activities.

**Companies that market, sell or distribute products exclusively in a single chapter territory:**

- May join local ACPA chapter, with option to join nationally.
- Annual national dues are **\$490**, which are collected by the chapter and forwarded to ACPA National.
- Companies eligible for this category must only market, sell or distribute their concrete paving product(s) exclusively within a single chapter’s boundaries or in multiple chapter/states if those multiple chapter/states are located within 60 miles of the primary place of business of the member). Companies with a broader geographic reach must belong nationally as defined below.

Revenue (Millions)	Membership Class	National Dues
\$0 to \$1.0 M	A	\$2,400
\$1.0 M - \$2.5 M	B	\$4,500
\$2.5 M - \$5.0 M	C	\$6,000
\$5.0 M - \$10.0 M	D	\$10,215
\$10.0 M - \$15.0 M	SILVER	\$15,325
\$15.0 M - \$20.0 M	GOLD	\$19,225
More than \$20 M	SUSTAINING	\$21,635

**Companies with regional, national or international marketing, sales or distribution:**

- Must join ACPA through national organization.
  - Determine their membership classification based on annual sales volume in the U.S. concrete pavement industry using the table (above right). Dues are collected by ACPA National and forwarded to any chapters selected by the member company using a check-off form. (Equipment suppliers that sell diamond blades and belong to IGGA may deduct their blade assessment dues from the ACPA dues (to a minimum of **\$3610**) per the IGGA/ACPA Affiliation Agreement.)
-

---

## ALLIED INDUSTRY COMPANIES

**Membership Category Definition (See Bylaws):** Allied industry membership is available to companies that produce/distribute products that are not used directly in paving, or “on the grade,” but are used “upstream” of traditional paving processes.

Dues: \$600 per year

- Manufacturers and distributors of stock materials, components, or parts used in the manufacture or fabrication of value-added products that are produced and distributed by companies meeting the ACPA Equipment and Materials Division categories, as well as the Ready Mixed Concrete Producer and Cement Company categories. (Examples of products produced by qualified companies include: chemicals and plastics, components used by equipment OEM’s, and the like.)
- Companies that produce and distribute directly to paving contractors and agencies are not be eligible for membership in this category.
- Companies that produce equipment, materials, or other value-added products, and which are eligible for Materials, Aggregate, Dowel and Rebar or Equipment membership categories must participate in through those categories.

---

## CONSULTANT & SERVICE BUSINESSES

**Membership Category Definition (See Bylaws):** Consultant and service business members shall be individual professionals or companies providing consulting or other services for engineering design, construction management, field testing, laboratory testing, forensic evaluation, technology transfer, training, research, local insurance, professional development or publishing to the concrete pavement industry.

Annual dues for consultant and service businesses that join through an affiliated chapter are **\$625** (same as national firm/corporate rate).

Type	Annual Dues
Individual Professional	\$520
Firm/Corporate	\$625
Research	\$965
International	\$490

---

## ALLIED ASSOCIATIONS

**Membership Category Definition (See Bylaws):** Associations shall be independent organizations representing groups with interests/objectives similar and compatible with ACPA. A local paving or pavement association that represents a state or larger territory is not eligible. Such organizations may apply for a charter to become an ACPA affiliate (chapter).

Type	Annual Dues
State/Local	\$1,070
National/Regional	\$2,190
International	\$490

---

## INDIVIDUAL AFFILIATES

**Membership Category Definition (See Bylaws):** Affiliate members shall be individuals not actually engaged as employees of companies that are contractors, material suppliers, material haulers, cement suppliers, equipment manufacturers, equipment distributors, professional consultants, or associations, but who are interested in improving the quality of concrete pavements or in the promotion of concrete pavement and the purposes of the Association.

Type	Annual Dues
Student	\$30
Professors/Instructors	\$90
Government Employees	\$130
Professional (U.S. & Canada)	\$490
Professional (International)	\$310

---

## **HONORARY LIFE MEMBERSHIP**

The Association may honor an individual for the performance of distinguished service for the Association, the industry or the Nation by a unanimous vote of the Board of Directors. Such Honorary Member shall be entitled to the privilege of membership as an individual without payment of dues.

---