



ACPA Technical Services Briefing Report for CY2022 Q3

ACPA's engineering staff delivers consultation, specification interpretation, education, and other technical services to ACPA members, State and Federal Agencies and Chapter/State Partners. These services translate to millions of dollars annually in industry savings or profit/revenue potential. The summary provided below is a snapshot of some of the work performed during CY2022 Q3, compiled for the purposes of conveying a clearer understanding of the value proposition of the ACPA's technical services staff. Additional work of the staff in areas of market development or advocacy has been omitted for relative brevity.



Airport Market

ACPA provided assistance to contractors and guidance to engineers and agencies, which has resulted in potential member cost savings and opportunities totaling more than **\$600,000**.



Highway/SLR Market

ACPA's efforts have resulted in contractor savings of **\$400,000** or more for CY2022 Q3 (not including advocacy efforts at the federal and state agency levels, which create and preserve market opportunities for the industry).



Direct Agency Assistance

ACPA's expertise allows concerns to be addressed before they become problems, making it easier for agencies to choose concrete! Assistance also extends to contractors and suppliers by advocating for constructible designs and improved specifications. The concrete pavement industry in general also benefits, as ACPA expertise helps ensure concrete pavement construction goes smoothly and pavements perform to expectations, which facilitates market growth.



Chapter/State Affiliate Support

ACPA staff provides training/education and extensive support to the Chapter/State partners, specifically to state/federal DOT officials. The work translates to professional development, continuing education, and market promotion. In addition, staff lends expertise to the CP Tech Center and member organizations.

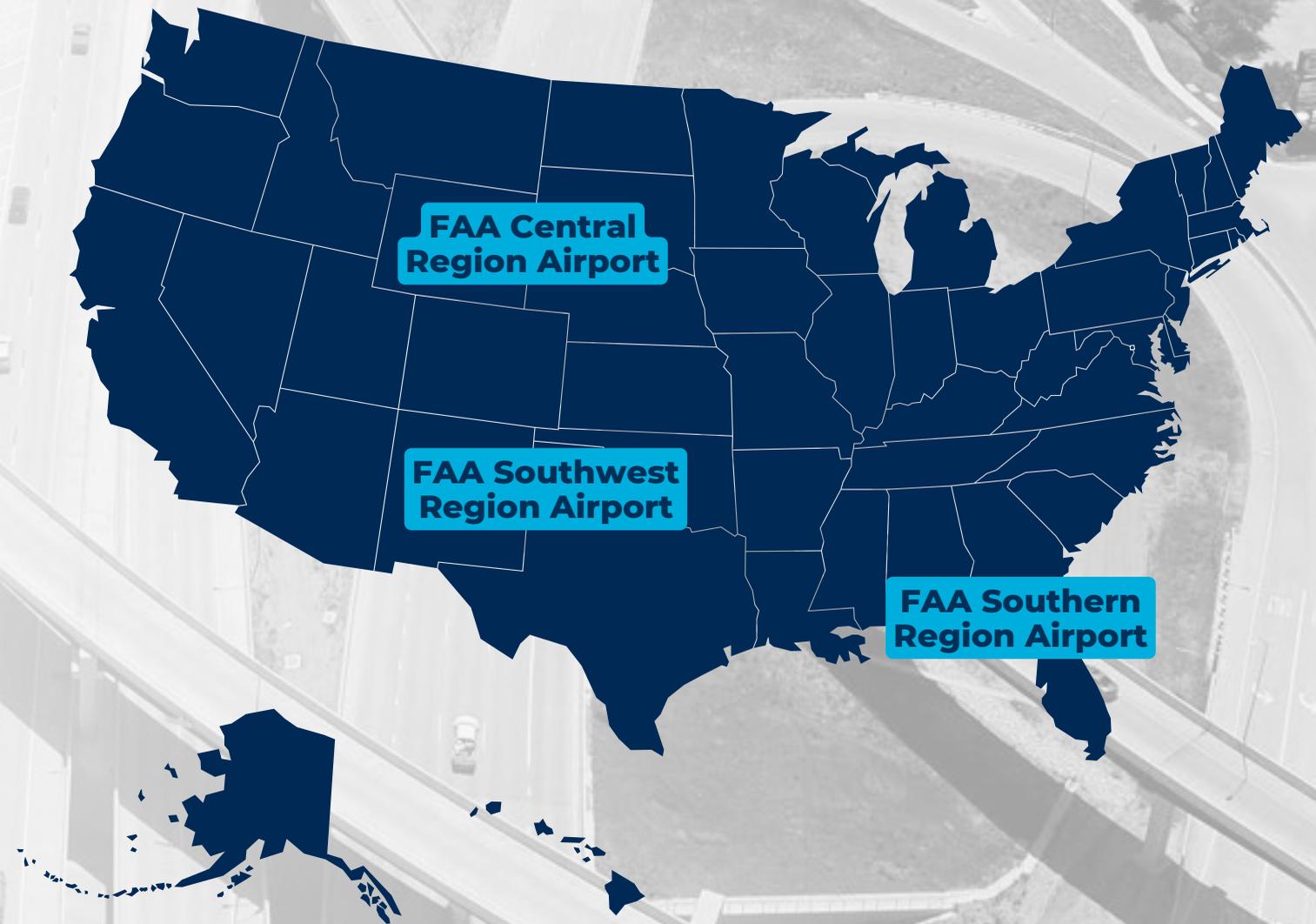


Beneficiaries of ACPA Efforts During Q3



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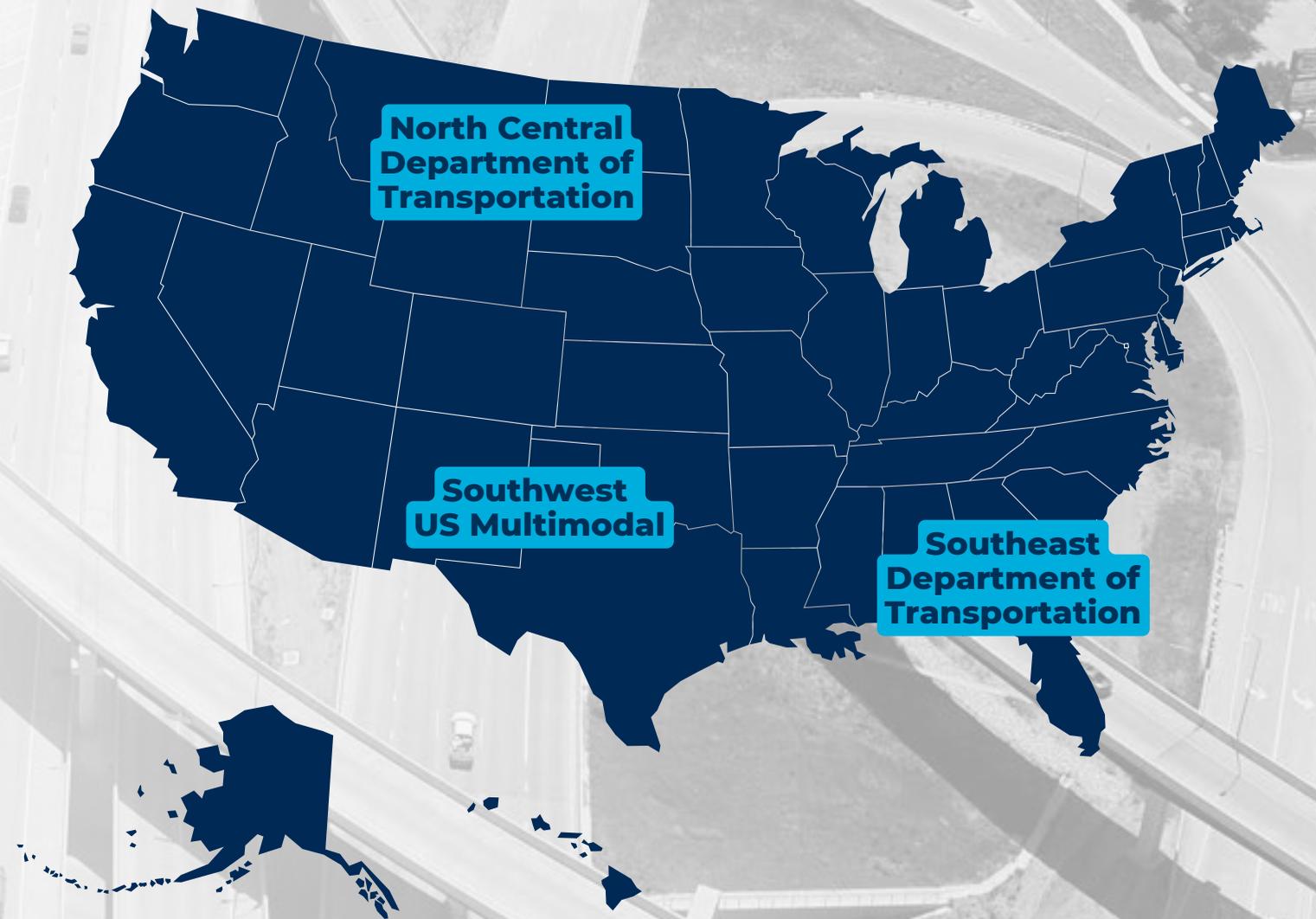


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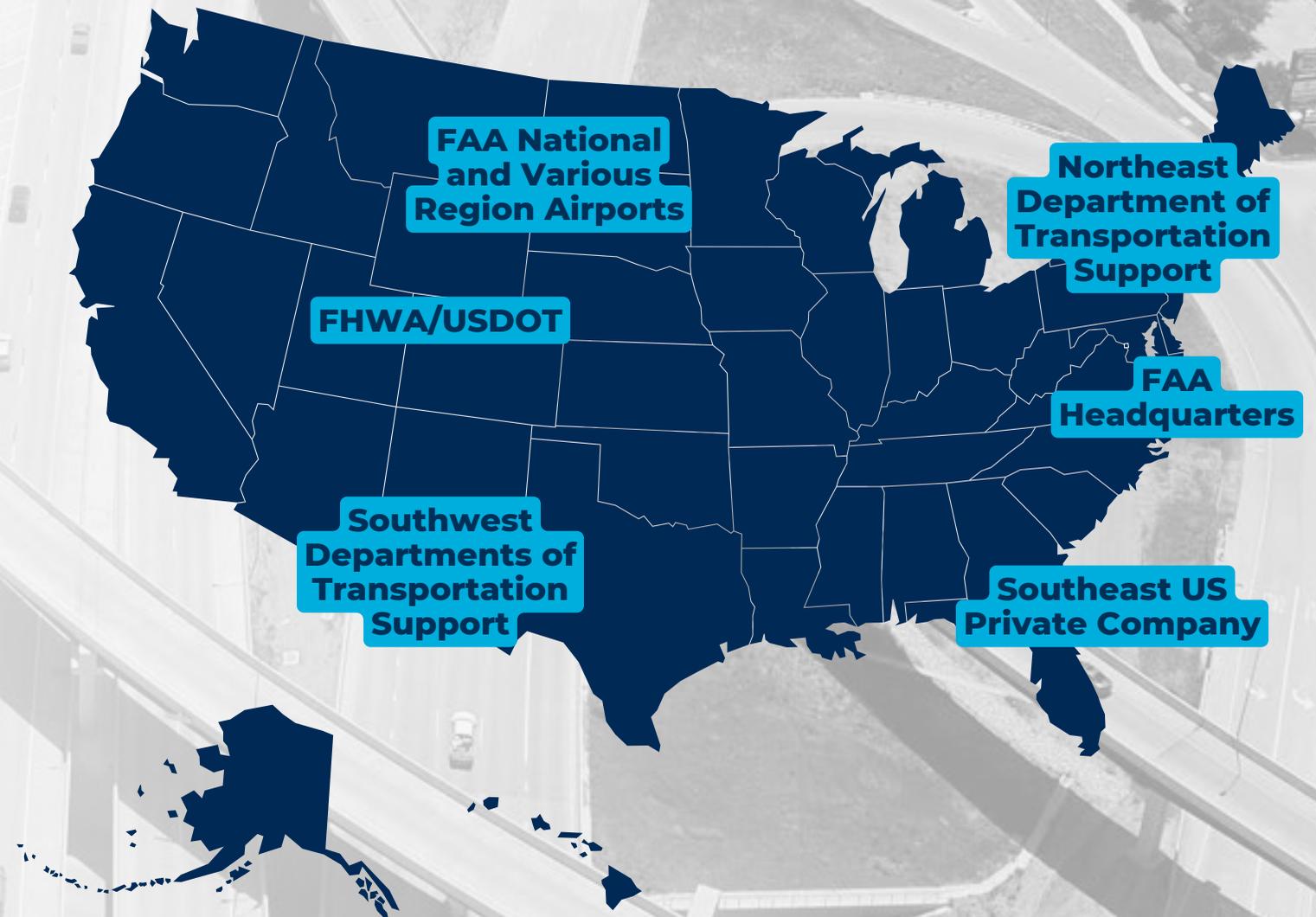
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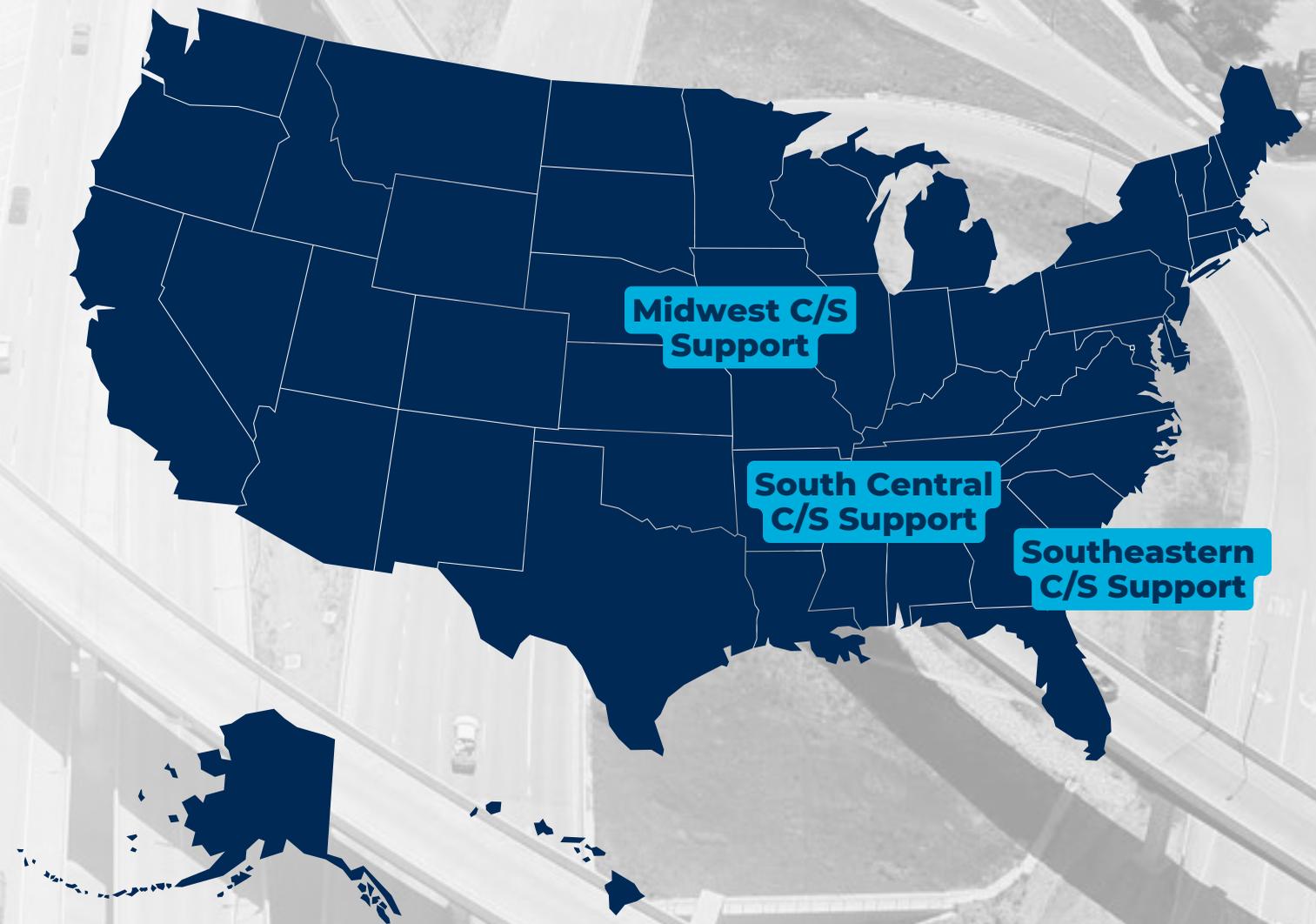


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Additional Industry Support Includes:

National Center for Pavement Preservation | National Airport Workshop